

State Of New Hampshire

Monthly Revenue Focus

Department of Administrative Services

Commissioner Linda M. Hodgdon
Comptroller Edgar R. Carter



Monthly Revenue Summary

	<u>FY 10</u>	<u>Plan</u>	<u>Shortfall</u>
Gen & Educ	\$ 240.8	\$ 282.6	\$ (41.8)
Highway	\$ 24.9	\$ 26.5	\$ (1.6)
Fish & Game	\$ 0.7	\$ 0.8	\$ (0.1)

Current Month Analysis

General & Education Funds	FY 10 Actuals	FY 10 Plan	Actual vs. Plan	% Inc/(Dec)
Business Profits Tax	\$ 39.5	53.9	\$ (14.4)	-27%
Business Enterprise Tax	24.5	31.2	(6.7)	-21.5%
Subtotal Business Taxes	64.0	85.1	(21.1)	-24.8%
Meals & Rooms Tax	16.9	17.7	(0.8)	-4.5%
Tobacco Tax	18.8	17.7	1.1	6.2%
Transfer from Liquor Commission	8.7	8.6	0.1	1.2%
Interest & Dividends Tax	29.9	40.8	(10.9)	-26.7%
Insurance Tax	1.8	1.2	0.6	50.0%
Communications Tax	6.2	7.4	(1.2)	-16.2%
Real Estate Transfer Tax	6.4	6.4	-	0.0%
Court Fines & Fees	1.1	1.2	(0.1)	-8.3%
Securities Revenue	17.3	16.6	0.7	4.2%
Utility Consumption Tax	0.5	0.5	-	0.0%
Board & Care Revenue	2.0	1.6	0.4	25.0%
Beer Tax	1.0	0.9	0.1	11.1%
Racing & Games of Chance	0.3	0.3	-	0.0%
Other	4.9	8.0	(3.1)	-38.8%
Gambling Winnings Tax	0.8	3.5	(2.7)	-77.1%
Transfer from Lottery Commission	5.3	6.2	(0.9)	-14.5%
Transfer from Racing & Charitable Gaming	0.2	0.1	0.1	100.0%
Tobacco Settlement	44.2	49.4	(5.2)	-10.5%
Utility Property Tax	6.3	7.3	(1.0)	-13.7%
State Property Tax	-	-	-	
Subtotal Traditional Taxes & Transfers	236.6	280.5	(43.9)	-15.7%
Net Medicaid Enhancement Revenue	0.1	0.1	(0.0)	0.0%
Recoveries	4.1	2.0	2.1	105.0%
Total Receipts	\$ 240.8	\$ 282.6	\$ (41.8)	-14.8%

The General and Education Funds receipts for April totaled \$240.8 million, which was below plan by \$41.8 million and below prior year by \$20.6 million. On a year to date basis, receipts totaled \$1,876.0 million, which were below plan by \$98.0 million and below prior year by \$32.4 million.

These month and year to date shortfalls are significantly impacted by the **Business Tax** and **Interest and Dividends** tax categories. Business taxes are down \$21.1 million in April and \$42.3 million fiscal year to date as compared to plan, and \$19.7 million and \$36.3 million lower than same month and year to date prior year, respectively. These results are reflective of 36% less in the value of business returns filed compared to same month prior year.

Interest and Dividends, for which final returns and first quarter estimates were due April 15, are down \$10.9 million for the month and \$21.4 million year to date. This source of revenue has experienced 9% lower filings compared to April 2009. Month and year to date decreases from prior year are \$3.5 million and \$12.7 million respectively.

For the month of April, **Other Revenues**, was lower than plan by \$3.1 million. Of this, \$2.5 million related to timing; allocated administrative and Post Retirement cost recoveries on federal programs were collected earlier in the year than planned resulting in shortfalls for April and future months. Initial Plate and Vanity Plate fees of \$4 million were also collected earlier in the year than planned, resulting in lower revenues in April and thereafter.

On a year to date basis, other revenues, which comprise numerous categories of fees and cost recovery areas, were categorically lower than plan anticipated, and many are not expected to be made up by year end. Some shortfalls reflect growth included in the plan which is now not expected to be realized. Timing shortfalls for which some recovery is expected include interest on surplus funds and Safety billings, delayed for Federal rate approval. Recovery of approximately \$0.7 million is expected on these shortfalls totaling \$1.5 million.

Also contributing to the shortfall is the lower than expected annual **Tobacco Settlement** receipt received in April. This shortfall to plan and prior year of approximately \$5.0 million, results from a 10.5% drop in nationwide sales of cigarettes being experienced by manufacturers participating in the settlement. This drop triggered volume adjustment provisions to the master agreement and resulted in lower settlement payments to states.

Meals and Rooms Tax collections for the month were below plan by \$0.8 million but ahead of prior year by \$2.0 million. Year to date collections are tracking \$18.6 million below plan and \$14.9 million above prior year.

The **Communications Tax** totaled \$6.2 million this month, which was \$1.2 million below plan and \$1.1 million below prior year. Year to date, the Communications Tax is \$5.6 million below plan and \$4.7 million below prior year.

The **Real Estate Transfer Tax (RET)** collections totaled \$6.4 million for the month, which was on plan and \$1.0 million above prior year. Year to date revenue from RET totaled \$70.2 million, below plan by \$2.5 million and below prior year by \$3.8 million.

The **Gambling Winnings Tax** collections for April totaled \$0.8 million and were \$2.7 million below plan which brings year to date collections to \$2.4 million below plan.

Lottery Transfers to the Education Trust Fund were \$0.9 million below plan for April bringing YTD transfers to \$7.6 million below plan and \$1.6 million below prior year.

Fiscal 2010 amounts are unaudited. All funds reported on a cash basis, in Millions, except for percentage amounts.

	RET Analysis												
	Actual										Plan		
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
FY 10	9.0	8.3	7.6	8.1	7.1	7.3	7.4	4.6	4.4	6.4	6.6	5.4	82.2
FY 09	11.5	9.9	9.4	8.1	8.8	6.6	6.5	4.1	3.7	5.4	4.6	1.8	80.4
FY 08	12.9	13.2	13.5	9.6	11.4	8.6	8.7	6.7	5.8	7.1	9.2	9.6	116.3
FY 10 Plan	9.0	9.0	9.4	8.1	8.8	6.6	6.5	4.1	4.8	6.4	6.6	5.4	84.7
Month over(under) plan	-	(0.7)	(1.8)	-	(1.7)	0.7	0.9	0.5	(0.4)	-	-	-	
% Month over(under) Plan	0%	-8%	-19%	0%	-19%	11%	14%	12%	-8%	0%	0%	0%	
YTD over(under) Plan	-	(0.7)	(2.5)	(2.5)	(4.2)	(3.5)	(2.6)	(2.1)	(2.5)	(2.5)	(2.5)	(2.5)	(2.5)
% YTD over(under) Plan	0%	-4%	-9%	-7%	-9%	-7%	-5%	-3%	-4%	-3%	-3%	-3%	-3%
% YTD over(under) Prior Year	-22%	-19%	-19%	-15%	-16%	-13%	-10%	-8%	-7%	-5%	-2%	2%	2%

	Business Tax Refund Analysis										
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	
FY10	1.6	1.2	2.1	3.6	6.3	5.2	7.2	6.4	3.7	6.6	
FY09	1.3	1.4	1.5	5.3	11.3	3.6	4.7	6.2	3.3	3.2	
FY08	1.8	4.6	1.6	3.3	8.3	3.3	9.6	2.2	3.6	3.5	
Mo over Mo	0.3	(0.2)	0.6	(1.7)	(5.0)	1.6	2.5	0.2	0.4	3.4	
YTD Growth (decline)	0.3	0.1	0.7	(1.0)	(6.0)	(4.4)	(1.9)	(1.7)	(1.3)	2.1	

	Liquor Net Profit Analysis									
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
FY 2009 Gross	12.9	11.3	12.7	12.7	10.5	18.7	11.1	9.9	10.0	11.4
FY 2009 Net	9.0	9.3	8.9	10.3	7.9	16.4	6.0	6.3	7.2	8.0
Change	(3.9)	(2.0)	(3.8)	(2.4)	(2.6)	(2.3)	(5.1)	(3.6)	(2.8)	(3.4)

General & Education Funds Comparison to FY 09

General & Education Funds	Monthly			Year-to-Date			% Inc/(Dec)
	FY10 Actuals	FY09 Actuals	Inc/(Dec)	FY10 Actuals	FY09 Actuals	Inc/(Dec)	
Business Profits Tax	\$ 39.5	\$ 37.6	\$ 1.9	\$ 232.6	\$ 241.6	\$ (9.0)	-3.7%
Business Enterprise Tax	24.5	46.1	(21.6)	142.5	169.8	(27.3)	-16.1%
Subtotal Business Taxes	64.0	83.7	(19.7)	375.1	411.4	(36.3)	-8.8%
Meals & Rooms Tax	16.9	14.9	2.0	194.2	179.3	14.9	8.3%
Tobacco Tax	18.8	14.6	4.2	200.1	159.6	40.5	25.4%
Transfer from Liquor Commission	8.7	8.0	0.7	98.2	89.3	8.9	10.0%
Interest & Dividends Tax	29.9	33.4	(3.5)	72.4	85.1	(12.7)	-14.9%
Insurance Tax	1.8	1.5	0.3	84.8	92.4	(7.6)	-8.2%
Communications Tax	6.2	7.3	(1.1)	64.3	69.0	(4.7)	-6.8%
Real Estate Transfer Tax	6.4	5.4	1.0	70.2	74.0	(3.8)	-5.1%
Court Fines & Fees	1.1	2.9	(1.8)	11.1	24.0	(12.9)	-53.8%
Securities Revenue	17.3	18.4	(1.1)	30.8	33.1	(2.3)	-6.9%
Utility Consumption Tax	0.5	0.5	-	5.0	5.1	(0.1)	-2.0%
Board & Care Revenue	2.0	1.8	0.2	17.0	17.1	(0.1)	-0.6%
Beer Tax	1.0	1.0	-	10.7	10.5	0.2	1.9%
Racing & Games of Chance	0.3	0.1	0.2	2.2	1.7	0.5	29.4%
Other	4.9	6.4	(1.5)	43.5	50.3	(6.8)	-13.5%
Gambling Winnings Tax	0.8	-	0.8	2.6	-	2.6	-
Transfer from Lottery Commission	5.3	4.0	1.3	48.2	49.8	(1.6)	-3.2%
Transfer from Racing & Charitable Gaming	0.2	0.1	0.1	1.0	1.0	-	0.0%
Tobacco Settlement	44.2	49.2	(5.0)	44.2	52.8	(8.6)	-16.3%
Utility Property Tax	6.3	6.3	-	22.8	22.2	0.6	2.7%
State Property Tax	-	-	-	363.2	363.7	(0.5)	-0.1%
Subtotal Traditional Taxes & Transfers	236.6	259.5	(22.9)	1,761.6	1,791.4	(29.8)	-1.7%
Net Medicaid Enhancement Rev	0.1	-	0.1	98.0	101.1	(3.1)	-3.1%
Recoveries	4.1	1.9	2.2	16.4	15.9	0.5	3.1%
Total Receipts	\$ 240.8	\$ 261.4	\$ (20.6)	\$ 1,876.0	\$ 1,908.4	\$ (32.4)	-1.7%

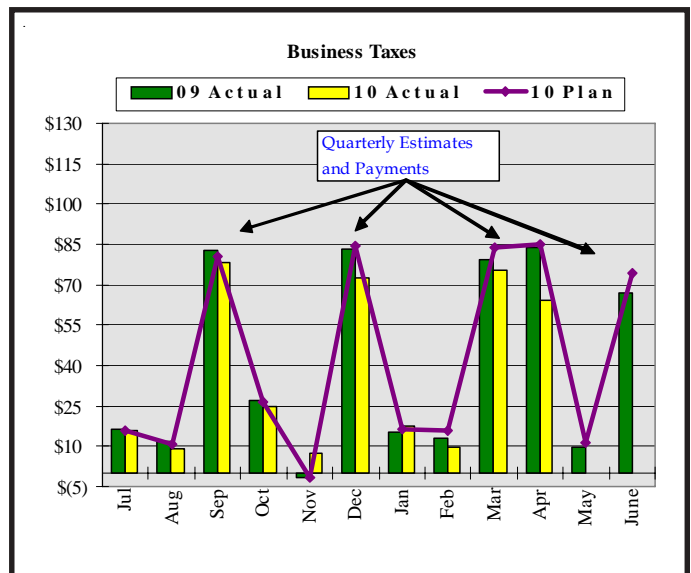
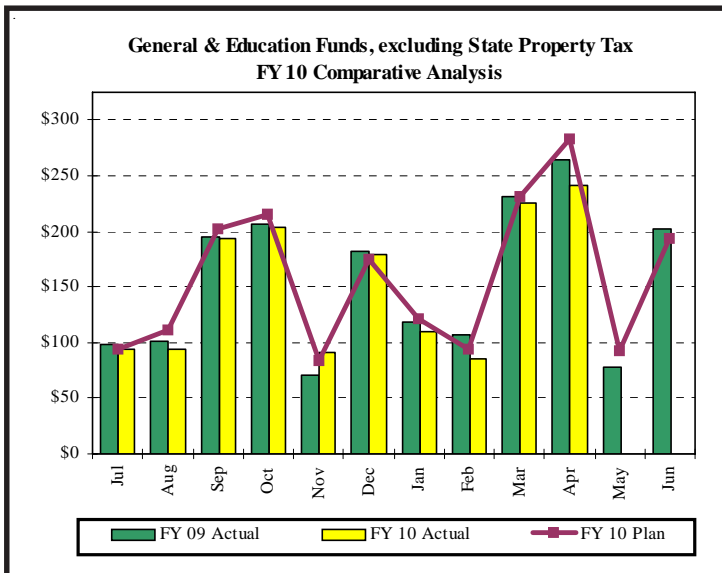
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General and Education Funds

Year-to-Date Comparison to Plan *

General & Education Funds	General			Education			Total			% Inc/(Dec)
	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	Actual	Plan	Actual vs. Plan	
Business Profits Tax	\$ 192.0	\$ 212.9	\$ (20.9)	\$ 40.6	\$ 45.8	\$ (5.2)	\$ 232.6	\$ 258.7	\$ (26.1)	-10.1%
Business Enterprise Tax	49.5	54.5	(5.0)	93.0	104.2	(11.2)	142.5	158.7	(16.2)	-10.2%
Subtotal Business Taxes	241.5	267.4	(25.9)	133.6	150.0	(16.4)	375.1	417.4	(42.3)	-10.1%
Meals & Rooms Tax	190.1	206.1	(16.0)	4.1	6.7	(2.6)	194.2	212.8	(18.6)	-8.7%
Tobacco Tax	102.1	102.7	(0.6)	98.0	82.4	15.6	200.1	185.1	15.0	8.1%
Transfer from Liquor Commission	98.2	97.8	0.4	-	-	-	98.2	97.8	0.4	0.4%
Interest & Dividends Tax	72.4	93.8	(21.4)	-	-	-	72.4	93.8	(21.4)	-22.8%
Insurance Tax	84.8	86.9	(2.1)	-	-	-	84.8	86.9	(2.1)	-2.4%
Communications Tax	64.3	69.9	(5.6)	-	-	-	64.3	69.9	(5.6)	-8.0%
Real Estate Transfer Tax	46.4	48.5	(2.1)	23.8	24.2	(0.4)	70.2	72.7	(2.5)	-3.4%
Court Fines & Fees	11.1	11.4	(0.3)	-	-	-	11.1	11.4	(0.3)	-2.6%
Securities Revenue	30.8	31.3	(0.5)	-	-	-	30.8	31.3	(0.5)	-1.6%
Utility Consumption Tax	5.0	5.0	-	-	-	-	5.0	5.0	-	0.0%
Board & Care Revenue	17.0	16.7	0.3	-	-	-	17.0	16.7	0.3	1.8%
Beer Tax	10.7	10.6	0.1	-	-	-	10.7	10.6	0.1	0.9%
Racing & Games of Chance	2.2	2.9	(0.7)	-	-	-	2.2	2.9	(0.7)	-24.1%
Other	43.5	47.8	(4.3)	-	-	-	43.5	47.8	(4.3)	-9.0%
Gambling Winnings Tax	2.6	5.0	(2.4)	-	-	-	2.6	5.0	(2.4)	-48.0%
Transfer from Lottery Commission	-	-	-	48.2	55.8	(7.6)	48.2	55.8	(7.6)	-13.6%
Transfer from Racing & Charitable Gaming	-	-	-	1.0	0.9	0.1	1.0	0.9	0.1	11.1%
Tobacco Settlement	4.2	9.4	(5.2)	40.0	40.0	-	44.2	49.4	(5.2)	-10.5%
Utility Property Tax	-	-	-	22.8	20.7	2.1	22.8	20.7	2.1	10.1%
State Property Tax	-	-	-	363.2	363.0	0.2	363.2	363.0	0.2	0.1%
Subtotal Traditional Taxes & Transfers	1,026.9	1,113.2	(86.3)	734.7	743.7	(9.0)	1,761.6	1,856.9	(95.3)	-5.1%
Net Medicaid Enhancement Rev	98.0	99.1	(1.1)	-	-	-	98.0	99.1	(1.1)	-1.1%
Recoveries	16.4	18.0	(1.6)	-	-	-	16.4	18.0	(1.6)	-8.9%
Total Receipts	\$ 1,141.3	\$ 1,230.3	\$ (89.0)	\$ 734.7	\$ 743.7	\$ (9.0)	\$ 1,876.0	\$ 1,974.0	\$ (98.0)	-5.0%

* Not reflected in General Fund YTD actuals is \$1.0 million in March from the CCSNH. This amount has not been included in general fund receipts because it was not in the plan and therefore would make actuals not comparable to plan or prior year.



Selected Fund Analyses

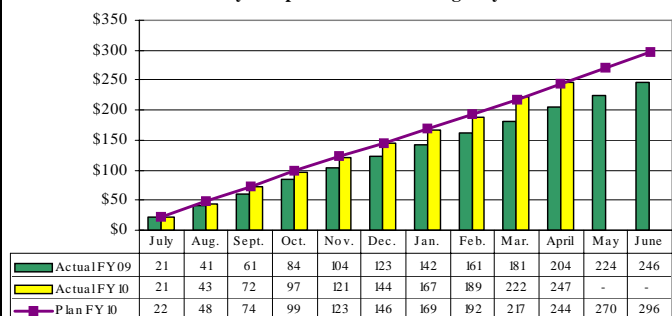
Education Trust Fund Statement of Activity - FY 2010 July 1, 2009 to April 30, 2010	
Description	Amount
Beginning Surplus (Deficit)	\$ -
Unrestricted Revenue - See above	734.7
Expenditures	
Education Grants & Adm Costs	(872.4)
Ending Surplus (Deficit)	\$ (137.7)

Fiscal 2010 Adequate Education Grant payments of \$594.0 million are paid 20% September 1, 20% November 1, 30% January 1 and 30% April 1. Municipalities receive an additional \$363.0 million of grants through local retention of Statewide Property Tax collections.

Highway Fund

Comparison to Plan			
Revenue Category	FY 10 Actuals	FY 10 Plan	Actual vs. Plan
Gasoline Road Toll	\$ 103.8	\$ 105.8	\$ (2.0)
Miscellaneous	20.8	14.7	6.1
Motor Vehicle Fees			
MV Registrations	92.9	92.2	0.7
MV Operators	10.2	10.6	(0.4)
Inspection Station Fees	3.1	3.2	(0.1)
MV Miscellaneous Fees	10.2	11.0	(0.8)
Certificate of Title	6.0	6.3	(0.3)
Total Fees	122.4	123.3	(0.9)
Total	\$ 247.0	\$ 243.8	\$ 3.2

Monthly Comparison to YTD 09 Highway

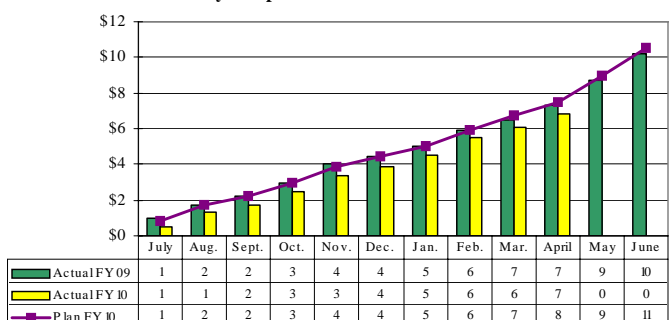


According to **Road Toll** Operations, fuel consumption is below estimates and is tracking 1.0% below the same period last fiscal year. **Miscellaneous** receipts include \$4.7 million of unbudgeted retroactive Turnpike toll credits.

Fish & Game Fund

Comparison to Plan			
Revenue Category	FY 10 Actuals	FY 10 Plan	Actual vs. Plan
Fish and Game Licenses	\$ 5.6	\$ 5.9	\$ (0.3)
Fines and Penalties	0.1	0.2	(0.1)
Miscellaneous Sales	0.5	0.9	(0.4)
Federal Recoveries Indirect Costs	0.6	0.5	0.1
Total	\$ 6.8	\$ 7.5	\$ (0.7)

Monthly Comparison to TYD 09 Fish & Game



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